



lorenz Team

September NEWSLETTER

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FEATURED ARTICLE - by Brittany Collard, REALTOR®

Your Home Team

The stakes are high - goals have been set, and the players are ready to work towards a win. They've trained hard, spending hours honing their skills. A non-traditional way of life is a mere sacrifice to be part of a larger tradition...a team. What's in a team? Mutual authority, collective performance, strict accountability, common goals, and common rewards.



WE are the definition of a team – The LorenzTeam. **Our goal?** To be the real estate team of choice for buyers and sellers. **Our strategy?** Specialize in offering an exceptional customer experience while seeking understanding from every client. **Our win?** Buyers and sellers who feel empowered to make decisions in real estate.

As clients, referral partners, family and friends, YOU have experienced the leadership, confidence, and knowledge of The LorenzTeam...your HOME team. Thank you for cheering us on.



Let us assist you in achieving your real estate goals.

MaxWell

Devonshire

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UPDATED MARKET STATISTICS

August 2017	Edmonton		Sherwood Park	
	Condo.	Single Fam.	Condo.	Single Fam.
# of Listings	3002	3094	130	245
# of Sales	351	652	18	74
August 2017	\$245,223	\$451,372	\$321,777	\$461,110
July 2017	\$266,598	\$457,901	\$311,637	\$455,025
August 2016	\$251,044	\$441,116	\$321,126	\$450,444

Statistics collected from the Realtors® Association of Edmonton at <https://paragon.ereb.com/>

Sherwood Park Food Drive & BBQ

The LorenzTeam had a great time volunteering for the Strathcona Food Bank during the September long weekend. We spent a day hosting a BBQ and food drive, during which we collected many donations.

The event was a success! Overall we collected just under 1500 pounds of food donations and raised \$515.63 in cash donations!

We would like to thank Sobey's Nottingham (Wye Road) for providing us with the space to host the event, as well as the food for the BBQ! We would also like to thank our wonderful community for their outstanding generosity! We couldn't be more proud to call Sherwood Park our home.



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OUR TEAM CAN ALSO HELP WITH:

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- Plumbing
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- Air conditioning
- Boilers

(780)-464-3337



RECENT NEWS

As many of you know, The LorenzTeam underwent a brokerage change this summer. Since June 27th, we have been operating at MaxWell Devonshire, in the same building with the same team.

So what does this mean for our valued clients and referral partners?

Our clients now have access to the most advanced online tools in the real estate industry.



2nd Annual Sherwood Park Pickleball Tournament

The LorenzTeam spent the last weekend in August volunteering at the 2nd Annual Sherwood Park Pickleball Tournament. We hosted a BBQ at the event and Ed Lorenz competed in the tournament. We love supporting the Strathcona County Pickleball Association!



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Devonshire